

Historical Non-GAAP Financial Information

Some of the materials on this website include certain non-GAAP financial results with respect to some or all of the following items: revenue, gross margin, operating expenses, operating margin, operating income, net income, net margin, basic and diluted EPS, income taxes, provision for income taxes, and free cash flow.

National Instruments' ("NI") non-GAAP results exclude, as applicable, the impact of:

- stock-based compensation;
 - amortization of acquisition-related intangibles;
 - acquisition-related purchase accounting adjustments, transaction and integration costs;
 - foreign exchange gain/loss on acquisitions;
 - taxes levied on the transfer of acquired intellectual property;
 - restructuring charges;
 - impairment of cost method investments;
 - disposal gains on buildings and related charitable contributions;
 - disposal gain on sale of business;
 - capitalization and amortization of internally developed software costs;
 - tax reform charges;
- and,
- tax effects related to businesses held-for-sale;

In each quarterly earnings press release since March 31, 2006, NI has included a reconciliation of GAAP results to non-GAAP results for the applicable periods. All of such press releases have been furnished to the Securities and Exchange Commission on Form 8-K, and some of such press releases are also available on NI's website at ni.com/nati. For periods prior to March 31, 2005, our non-GAAP results are the same as our GAAP results.

The income tax effect related to each non-GAAP item is calculated based on the tax laws and statutory income tax rates applicable in the tax jurisdiction(s) of the underlying non-GAAP adjustment, and considers the current and deferred tax impact of those adjustments.

The company is not able to provide guidance on its GAAP tax rate or a related reconciliation without unreasonable efforts since its future GAAP tax rate depends on its future stock price and related information that is not currently available. The company is not able to provide guidance on certain other forward-looking GAAP targets or a related reconciliation without unreasonable efforts due to uncertainty around the final amounts attributable to purchase accounting adjustments and other financial information that is not currently available.

Historical Net Sales by Region

We previously included net sales attributable to our operations in India within the EMEA region. In the second quarter of 2020, we began including these amounts within the APAC geographic region, to reflect recent changes within our organizational structure. We provide our historical comparative net sales by region, recast to reflect this change, in the tables below.

Historical Bookings growth by tier

In the first quarter of 2021, we began showing our YoY order growth based on customer accounts tier. We provide historical comparative change by tier in the tables below.

	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18
Order growth by customer tier																
Broad-based	-2%	-4%	-6%	-2%	-4%	-6%	-4%	-6%	-6%	0%	-5%	-5%	1%	3%	5%	-8%
Focus	-1%	-9%	-1%	0%	-2%	6%	6%	3%	10%	6%	11%	8%	9%	17%	18%	10%
Total	-1%	-7%	-3%	-1%	-3%	1%	2%	-1%	7%	4%	5%	3%	6%	15%	14%	3%

	Q1'19	Q2'19	Q3'19	Q4'19	Q1'20	Q2'20	Q3'20	Q4'20	Q1'21	Q2'21	Q3'21
Order growth by customer tier											
Broad-based	-10%	-13%	-16%	-5%	-18%	-30%	-18%	-10%	14%	49%	37%
Focus	7%	-1%	0%	15%	5%	3%	-2%	14%	21%	28%	27%
Total	0%	-6%	-6%	7%	-3%	-9%	-7%	7%	19%	33%	30%

(In millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07	Q1'08	Q2'08	Q3'08	Q4'08
Gross profit, as reported	\$97.4	\$104.1	\$103.7	\$117.3	\$113.2	\$119.3	\$121.6	\$135.9	\$129.5	\$138.2	\$155.1	\$143.8	\$157.0	\$160.5	\$152.0	
Stock-based compensation	-	-	-	0.1	0.1	0.2	0.2	0.1	0.2	0.2	0.3	0.2	0.2	0.3	0.3	0.3
Amortization of acquisition intangibles	-	0.4	0.5	0.6	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.9	0.9	0.9	0.9
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Amortization of internally developed software costs	1.7	1.8	2.3	2.5	(0.4)	2.5	2.0	2.1	2.1	2.2	2.4	2.4	2.4	2.4	2.8	2.4
Non-GAAP gross profit	\$99.1	\$106.2	\$106.5	\$120.6	\$113.7	\$122.6	\$124.5	\$138.8	\$132.5	\$138.4	\$141.3	\$158.4	\$147.4	\$160.6	\$164.5	\$155.5
Non-GAAP gross margin	76%	75%	75%	76%	73%	77%	76%	76%	77%	77%	77%	77%	76%	76%	77%	77%

(In millions)	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12
Gross profit, as reported	\$116.9	\$111.7	\$123.1	\$155.0	\$148.0	\$162.9	\$168.5	\$193.7	\$185.4	\$197.4	\$189.8	\$210.7	\$199.8	\$221.4	\$216.5	\$225.7
Stock-based compensation	0.3	0.3	0.3	0.3	0.4	0.3	0.3	0.3	0.4	0.4	0.4	0.4	0.4	0.4	0.4	0.4
Amortization of acquisition intangibles	0.9	0.9	0.9	0.9	0.7	0.9	0.9	0.9	1.0	1.0	2.6	2.5	2.4	2.2	2.2	2.2
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	0.0	0.0	0.0	-	-	(0.1)
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	15.9	1.9	1.3	(0.5)	-	-
Amortization of internally developed software costs	2.0	1.9	2.3	2.4	2.4	2.4	2.6	2.7	3.1	3.1	3.2	3.3	3.4	3.4	3.3	3.4
Non-GAAP gross profit	\$120.1	\$114.8	\$126.6	\$158.5	\$151.5	\$166.5	\$172.4	\$197.6	\$189.8	\$201.9	\$211.9	\$218.8	\$207.3	\$227.0	\$222.4	\$231.6
Non-GAAP gross margin	76%	75%	77%	79%	79%	79%	78%	79%	80%	80%	78%	78%	79%	78%	77%	77%

(In millions)	Q1'13	Q2'13	Q3'13	Q4'13	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
Gross profit, as reported	\$216.2	\$212.3	\$213.9	\$224.8	\$213.5	\$230.9	\$232.8	\$248.6	\$213.2	\$225.1	\$222.6	\$247.6	\$211.0	\$228.6	\$229.6	\$245.8
Stock-based compensation	0.4	0.4	0.4	0.4	0.4	0.4	0.5	0.4	0.5	0.5	0.5	0.5	0.5	0.5	0.6	0.6
Amortization of acquisition intangibles	2.8	2.6	2.7	2.7	2.7	2.7	2.7	2.7	2.6	2.6	3.1	3.0	3.0	3.0	1.6	1.7
Acquisition transaction costs, restructuring charges, and other	-	0.0	0.0	0.0	-	-	0.5	0.7	0.6	0.2	0.3	0.1	0.1	0.1	0.1	0.1
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1.6
Amortization of internally developed software costs	3.6	3.4	3.4	3.1	2.9	2.9	3.9	4.4	4.4	4.4	4.1	4.1	4.1	4.0	4.6	4.9
Non-GAAP gross profit	\$223.0	\$218.7	\$220.4	\$231.1	\$219.4	\$236.8	\$240.3	\$256.9	\$221.2	\$232.9	\$230.1	\$255.5	\$218.8	\$236.2	\$236.4	\$254.6
Non-GAAP gross margin	78%	74%	76%	77%	77%	76%	77%	77%	76%	77%	77%	76%	76%	77%	77%	77%

(In millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19	Q1'20	Q2'20	Q3'20	Q4'20	Q1'21	Q2'21	Q3'21
Gross profit, as reported	\$223.6	\$236.1	\$237.2	\$264.2	\$237.4	\$258.8	\$257.1	\$272.1	\$235.0	\$250.5	\$254.5	\$276.3	\$225.6	\$215.4	\$215.9	\$258.6	\$239.8	\$247.5	\$264.4
Stock-based compensation	0.6	0.7	0.7	0.7	0.7	0.8	0.8	0.8	0.8	0.9	0.9	0.9	50.8	0.9	1.1	1.0	1.1	1.2	1.2
Amortization of acquisition intangibles	1.6	1.6	1.5	1.4	0.9	0.8	0.7	0.8	0.9	0.8	0.8	0.8	50.8	0.6	4.2	4.3	4.3	4.2	4.2
Acquisition transaction costs, restructuring charges, and other	-	0.3	0.6	0.1	0.2	0.0	-	1.8	0.2	-	-	-	50.0	-	(0.0)	1.6	0.1	(0.1)	(0.0)
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1.3	2.0	0.8	0.7
Amortization of internally developed software costs	5.0	5.2	5.3	4.9	5.8	6.5	6.4	6.6	6.5	7.0	7.0	7.0	57.1	7.1	6.8	6.9	6.9	6.2	5.5
Non-GAAP gross profit	\$231.1	\$244.1	\$244.8	\$271.5	\$244.9	\$267.0	\$266.9	\$280.5	\$243.2	\$258.7	\$263.2	\$285.0	\$234.3	\$224.1	\$229.2	\$274.5	\$252.9	\$259.7	\$275.8
Non-GAAP gross margin	77%	77%	76%	78%	78%	78%	77%	78%	78%	77%	77%	78%	76%	74%	74%	74%	75%	75%	73%

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07	Q1'08	Q2'08	Q3'08	Q4'08
Operating expenses, as reported	\$83.2	\$85.0	\$85.4	\$90.7	\$97.4	\$98.4	\$99.3	\$107.3	\$107.4	\$111.2	\$113.7	\$123.8	\$125.8	\$129.2	\$132.6	\$130.1
Stock-based compensation	-	-	-	(1.4)	(3.5)	(3.3)	(3.3)	(3.6)	(3.5)	(4.2)	(4.4)	(4.5)	(4.5)	(4.4)	(4.8)	(5.0)
Amortization of acquisition intangibles	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.2)	(0.2)	(0.1)	(0.1)
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Capitalization of internally developed software costs	3.0	3.6	7.1	2.6	(4.3)	2.7	2.2	1.0	2.3	3.4	1.6	0.5	1.5	5.8	1.1	0.8
Non-GAAP operating expenses	\$86.1	\$88.5	\$92.4	\$91.7	\$89.5	\$97.6	\$98.1	\$104.6	\$106.1	\$110.3	\$110.7	\$119.7	\$122.6	\$130.4	\$128.7	\$125.8

(in millions)	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12
Operating expenses, as reported	\$119.4	\$109.3	\$112.4	\$119.0	\$128.5	\$132.4	\$136.9	\$147.0	\$148.9	\$164.5	\$179.0	\$178.2	\$175.4	\$186.5	\$186.6	\$197.9
Stock-based compensation	(4.7)	(4.7)	(4.9)	(4.8)	(4.6)	(4.2)	(4.4)	(4.3)	(4.3)	(5.3)	(6.0)	(6.2)	(5.9)	(6.5)	(6.8)	(6.9)
Amortization of acquisition intangibles	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.4)	(0.4)	(0.4)	(0.4)	(0.4)	(0.7)
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	(1.4)	(0.2)	(0.4)	(0.4)	(0.1)	(0.2)	(7.5)
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Capitalization of internally developed software costs	3.0	6.4	1.2	2.0	3.4	7.6	3.3	1.5	3.7	5.7	2.0	0.7	3.7	5.9	1.6	0.4
Non-GAAP operating expenses	\$117.5	\$111.0	\$108.7	\$116.1	\$127.2	\$135.7	\$135.6	\$144.1	\$148.2	\$163.3	\$174.4	\$171.8	\$172.5	\$185.4	\$180.7	\$183.3

(in millions)	Q1'13	Q2'13	Q3'13	Q4'13	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
Operating expenses, as reported	\$196.9	\$193.2	\$193.4	\$185.2	\$189.6	\$198.9	\$198.4	\$199.6	\$193.0	\$190.4	\$190.2	\$197.6	\$197.2	\$201.3	\$200.3	\$196.5
Stock-based compensation	(6.7)	(6.5)	(7.6)	(6.5)	(6.1)	(6.0)	(6.1)	(5.8)	(5.9)	(5.9)	(5.9)	(5.8)	(6.2)	(6.2)	(5.6)	(5.6)
Amortization of acquisition intangibles	(1.2)	(1.1)	(0.9)	(0.9)	(0.9)	(0.9)	(0.8)	(0.8)	(0.8)	(0.8)	(0.7)	(1.1)	(1.1)	(1.1)	(0.8)	(0.8)
Acquisition transaction costs, restructuring charges, and other	0.9	(0.5)	(0.5)	(0.7)	(0.3)	(0.3)	0.0	(0.3)	(0.2)	(0.0)	(0.2)	(0.9)	(0.3)	(0.4)	(0.4)	(0.3)
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Capitalization of internally developed software costs	2.8	5.3	2.5	4.3	7.6	9.2	5.3	3.7	2.2	9.2	11.2	8.7	8.0	7.4	8.6	7.8
Non-GAAP operating expenses	\$192.7	\$190.4	\$186.9	\$181.4	\$190.0	\$201.0	\$196.8	\$190.4	\$188.3	\$193.0	\$194.5	\$198.5	\$197.6	\$201.1	\$200.2	\$197.7

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19	Q1'20	Q2'20	Q3'20	Q4'20	Q1'21	Q2'21	Q3'21
Operating expenses, as reported	\$201.3	\$207.5	\$199.7	\$206.8	\$209.2	\$221.9	\$211.1	\$210.3	\$211.6	\$218.2	\$216.2	\$222.7	\$213.5	\$199.0	\$218.0	\$245.2	\$230.2	\$222.9	\$230.3
Stock-based compensation	(5.9)	(6.7)	(6.9)	(7.1)	(7.5)	(8.9)	(8.7)	(9.3)	(10.2)	(12.7)	(12.5)	(12.5)	(11.3)	(14.3)	(14.2)	(14.8)	(16.1)	(19.0)	(17.7)
Amortization of acquisition intangibles	(0.7)	(0.8)	(0.8)	(0.7)	(0.6)	(0.6)	(0.5)	(0.5)	(0.5)	(0.5)	(0.5)	(0.5)	(0.5)	(0.5)	(2.4)	(2.8)	(2.2)	(2.4)	(2.3)
Acquisition transaction costs, restructuring charges, and other	(3.0)	(5.6)	(2.1)	(5.8)	(2.5)	(4.5)	(4.7)	(2.9)	(3.4)	(4.1)	(11.2)	(10.6)	(10.0)	(4.8)	(11.7)	(33.2)	(10.8)	(2.3)	(1.8)
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Capitalization of internally developed software costs	11.6	13.2	9.6	7.3	7.7	3.7	1.8	1.1	2.3	2.2	2.7	1.9	1.2	(0.3)	1.2	0.2	0.5	0.5	0.5
Non-GAAP operating expenses	\$203.3	\$207.7	\$199.5	\$200.5	\$206.4	\$211.7	\$198.9	\$198.5	\$199.7	\$203.0	\$194.6	\$200.9	\$193.6	\$180.6	\$189.4	\$195.6	\$201.4	\$199.8	\$209.0

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07	Q1'08	Q2'08	Q3'08	Q4'08
Operating income, as reported	\$14.2	\$19.1	\$18.3	\$26.6	\$15.8	\$20.9	\$22.4	\$28.6	\$22.1	\$24.2	\$24.6	\$31.2	\$18.1	\$27.8	\$27.9	\$21.9
Stock-based compensation	-	-	-	1.5	3.6	3.5	3.4	3.7	4.5	4.5	4.7	4.7	4.7	4.7	5.1	5.2
Amortization of acquisition intangibles	0.1	0.5	0.6	0.7	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	1.0	1.1	1.1	1.0
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(1.3)	(1.9)	(4.8)	(0.1)	3.9	(0.2)	(0.2)	1.0	(0.2)	(1.3)	0.5	1.9	1.0	(3.4)	1.7	1.6
Non-GAAP operating income	\$13.0	\$17.7	\$14.2	\$28.8	\$24.1	\$25.0	\$26.4	\$34.2	\$26.3	\$28.2	\$30.6	\$38.6	\$24.8	\$30.3	\$35.8	\$29.7
<i>Non-GAAP operating margin</i>	10.0%	12.6%	10.0%	18.1%	15.6%	15.6%	16.1%	18.8%	15.3%	15.7%	16.6%	18.9%	12.8%	14.4%	16.7%	14.7%

(in millions)	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12
Operating income, as reported	\$12.5	\$2.3	\$10.7	\$36.0	\$19.5	\$30.5	\$31.7	\$46.6	\$36.5	\$32.9	\$10.8	\$32.5	\$24.3	\$34.9	\$29.9	\$27.8
Stock-based compensation	5.0	5.0	5.2	5.1	4.9	4.5	4.7	4.6	4.6	5.7	6.4	6.6	6.3	7.0	7.2	7.3
Amortization of acquisition intangibles	1.0	1.0	1.0	1.0	0.8	1.0	1.0	1.0	1.1	1.1	3.0	2.9	2.9	2.6	2.6	2.9
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	1.4	0.3	0.4	0.4	0.1	0.2	7.4
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	15.9	1.9	1.3	(0.5)	-	-	-
Net amortization (capitalization) of internally developed software costs	(1.0)	(4.5)	1.1	0.4	(5.0)	(5.3)	(0.7)	1.2	(0.6)	(2.5)	1.2	2.6	(0.3)	(2.5)	1.7	2.9
Non-GAAP operating income	\$2.6	\$3.8	\$18.0	\$42.4	\$24.3	\$30.8	\$36.8	\$53.4	\$41.5	\$38.6	\$37.5	\$46.9	\$34.8	\$41.6	\$41.7	\$48.3
<i>Non-GAAP operating margin</i>	1.7%	2.5%	10.9%	21.0%	12.7%	14.5%	16.7%	21.4%	17.5%	15.3%	13.9%	16.8%	13.3%	14.2%	14.4%	16.1%

(in millions)	Q1'13	Q2'13	Q3'13	Q4'13	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
Operating income, as reported	\$19.4	\$19.1	\$20.5	\$39.6	\$23.8	\$32.0	\$34.3	\$55.0	\$20.1	\$34.7	\$32.4	\$50.0	\$13.8	\$27.3	\$29.4	\$49.2
Stock-based compensation	7.1	6.9	8.0	6.9	6.6	6.3	6.6	6.3	6.4	6.4	6.4	6.3	6.7	6.7	6.1	6.2
Amortization of acquisition intangibles	4.0	3.7	3.6	3.6	3.5	3.5	3.5	3.5	3.4	3.4	4.1	4.1	4.1	4.1	2.4	2.5
Acquisition transaction costs, restructuring charges, and other	(0.9)	0.5	0.5	0.7	0.3	0.3	0.5	1.1	0.8	0.2	0.4	1.2	0.5	0.5	0.4	0.3
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1.6
Net amortization (capitalization) of internally developed software costs	0.8	(1.9)	0.9	(1.2)	(4.7)	(6.3)	(1.4)	0.7	2.2	(4.8)	(7.1)	(4.7)	(3.9)	(3.4)	(4.1)	(2.9)
Non-GAAP operating income	\$30.3	\$28.3	\$33.5	\$49.6	\$29.5	\$35.8	\$43.5	\$66.5	\$32.8	\$39.8	\$35.6	\$57.0	\$21.2	\$35.1	\$34.3	\$56.9
<i>Non-GAAP operating margin</i>	10.6%	9.5%	11.6%	16.5%	10.4%	11.5%	13.9%	20.0%	11.3%	13.2%	11.9%	17.1%	7.4%	11.5%	11.2%	17.3%

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19	Q1'20	Q2'20	Q3'20	Q4'20	Q1'21	Q2'21	Q3'21
Operating income, as reported	\$22.3	\$28.6	\$37.5	\$37.3	\$28.1	\$36.9	\$46.0	\$61.8	\$23.4	\$32.3	\$65.1	\$53.7	\$171.8	\$16.4	\$12.1	\$13.5	\$9.5	\$24.5	\$34.2
Stock-based compensation	6.5	7.9	7.5	7.8	8.2	9.7	9.6	10.1	11.0	13.6	13.4	13.4	12.1	15.2	15.2	15.8	17.2	20.1	18.9
Amortization of acquisition intangibles	2.3	2.3	2.3	2.2	1.5	1.4	1.2	1.3	1.4	1.3	1.3	1.3	1.1	6.6	7.1	6.4	6.6	6.5	
Acquisition transaction costs, restructuring charges, and other	3.3	6.2	2.1	6.0	2.5	4.5	6.5	3.2	3.4	4.1	(15.6)	10.6	(148.7)	4.8	11.7	34.8	10.9	2.1	1.8
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1.3	2.0	0.8	0.7	0.4
Net amortization (capitalization) of internally developed software costs	(6.6)	(8.0)	(4.3)	(2.3)	(5.8)	2.8	4.6	5.5	4.3	4.3	5.1	5.2	6.0	7.1	5.7	6.6	5.7	5.0	
Non-GAAP operating income	\$27.8	\$36.5	\$45.2	\$70.9	\$38.5	\$55.3	\$67.9	\$82.0	\$43.5	\$55.7	\$68.5	\$88.1	\$40.7	\$43.5	\$39.7	\$78.9	\$51.5	\$59.9	\$66.8
<i>Non-GAAP operating margin</i>	9.3%	11.4%	14.1%	20.3%	12.3%	16.2%	19.6%	22.8%	14.0%	16.7%	20.1%	22.9%	13.1%	14.4%	12.8%	21.3%	15.3%	17.2%	18.2%

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07	Q1'08	Q2'08	Q3'08	Q4'08
Income before income taxes, as reported	\$14.7	\$19.8	\$18.9	\$27.3	\$16.9	\$22.7	\$24.7	\$31.0	\$24.4	\$26.7	\$27.3	\$35.0	\$21.8	\$28.9	\$26.4	\$21.0
Stock-based compensation	-	-	-	1.5	3.6	3.5	3.4	3.7	3.7	4.5	4.7	4.7	4.7	4.7	5.1	5.2
Amortization of acquisition intangibles	0.1	0.5	0.6	0.7	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.6	1.0	1.1	1.1	1.0
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(1.3)	(1.9)	(4.8)	(0.1)	3.9	(0.2)	(0.2)	1.0	(0.2)	(1.3)	0.5	1.9	1.0	(3.4)	1.7	1.6
Non-GAAP income before income taxes	\$13.4	\$18.4	\$14.8	\$29.5	\$25.2	\$26.7	\$28.7	\$36.6	\$28.6	\$30.7	\$33.3	\$42.4	\$28.5	\$31.3	\$34.3	\$28.9

(in millions)	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12
Income before income taxes, as reported	\$72.5	\$41.1	\$12.4	\$36.1	\$19.5	\$29.1	\$32.7	\$46.9	\$37.1	\$32.2	\$10.3	\$31.5	\$23,792	\$34.1	\$28.9	\$28.0
Stock-based compensation	5.0	5.0	5.2	5.1	4.9	4.5	4.7	4.6	4.6	5.7	6.4	6.6	6.3	7.0	7.2	7.3
Amortization of acquisition intangibles	1.0	1.0	1.0	1.0	0.8	1.0	1.0	1.0	1.1	1.1	3.2	3.1	3.0	2.8	2.8	3.1
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	1.4	0.3	0.4	0.4	0.1	0.2	7.4
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	15.9	1.9	1.3	(0.5)	-	-
Net amortization (capitalization) of internally developed software costs	(1.0)	(4.5)	1.1	0.4	(1.0)	(5.3)	(0.7)	1.2	(0.6)	(2.5)	1.2	2.6	(0.3)	(2.5)	1.7	2.9
Non-GAAP income before income taxes	\$2.6	\$5.6	\$19.7	\$42.5	\$24.3	\$29.4	\$37.7	\$53.7	\$42.1	\$37.9	\$37.3	\$46.1	\$34.5	\$41.0	\$40.9	\$48.7

(in millions)	Q1'13	Q2'13	Q3'13	Q4'13	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
Income before income taxes, as reported	\$18.1	\$18.6	\$21.4	\$39.0	\$24.2	\$31.9	\$34.1	\$53.8	\$19.4	\$34.5	\$33.2	\$44.2	\$12.3	\$26.3	\$29.2	\$46.9
Stock-based compensation	7.1	6.9	8.0	6.9	6.6	6.3	6.6	6.3	6.4	6.4	6.4	6.3	6.7	6.7	6.1	6.2
Amortization of acquisition intangibles	4.1	3.9	3.7	3.7	3.7	3.7	3.7	3.6	3.5	3.5	3.5	4.2	4.1	4.1	2.4	2.5
Acquisition transaction costs, restructuring charges, and other	(0.9)	0.5	0.5	0.7	0.3	0.3	0.5	1.1	0.8	0.2	0.4	5.3	3.0	0.5	0.4	0.3
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1.6
Net amortization (capitalization) of internally developed software costs	0.8	(1.9)	0.9	(1.2)	(4.7)	(6.3)	(1.4)	0.7	2.2	(4.8)	(7.1)	(4.7)	(3.9)	(3.4)	(4.1)	(2.9)
Non-GAAP income before income taxes	\$29.2	\$26.0	\$34.6	\$49.2	\$30.0	\$35.9	\$43.5	\$65.4	\$32.3	\$39.8	\$36.5	\$55.4	\$22.2	\$34.1	\$34.1	\$54.6

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19	Q1'20	Q2'20	Q3'20	Q4'20	Q1'21	Q2'21	Q3'21
Income before income taxes, as reported	\$23.2	\$29.4	\$38.1	\$56.7	\$29.6	\$35.0	\$48.4	\$63.5	\$26.0	\$32.9	\$67.4	\$54.3	\$172.4	\$15.3	\$14.1	\$15.3	\$4.5	\$21.6	\$32.4
Stock-based compensation	6.5	7.3	7.5	7.8	8.2	9.7	9.6	10.1	11.0	13.6	13.4	13.4	12.1	15.2	15.2	15.8	17.2	20.1	18.9
Amortization of acquisition intangibles	2.3	2.3	2.3	2.2	1.5	1.4	1.2	1.3	1.4	1.5	1.5	1.4	1.4	1.3	6.7	7.3	6.8	7.1	7.1
Acquisition transaction costs, restructuring charges, and other	3.3	6.2	2.1	6.0	2.5	5.2	6.5	3.2	3.4	4.1	(15.6)	10.6	(149.6)	4.8	12.0	35.0	14.6	2.4	2.1
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1.3	2.0	0.8	0.7	0.4
Net amortization (capitalization) of internally developed software costs	(6.6)	(8.0)	(4.3)	(2.3)	(1.8)	2.8	4.6	5.5	4.3	4.3	5.1	5.2	6.0	7.1	5.7	6.6	5.7	5.0	5.0
Non-GAAP income before income taxes	\$28.6	\$37.2	\$45.8	\$70.3	\$39.9	\$54.1	\$70.3	\$83.6	\$46.1	\$56.4	\$70.9	\$84.9	\$41.5	\$42.5	\$38.1	\$81.0	\$50.6	\$7.8	\$5.8

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07	Q1'08	Q2'08	Q3'08	Q4'08
Provision for income taxes, as reported	\$3.5	\$4.7	\$4.5	\$6.4	\$4.3	\$5.6	\$6.1	\$6.6	\$5.4	\$6.0	\$5.7	\$(10.7)	\$4.2	\$4.2	\$3.2	\$1.7
Stock-based compensation	-	-	-	0.4	0.5	0.6	0.6	0.7	0.7	0.9	1.0	1.1	1.1	1.1	1.4	1.0
Amortization of acquisition intangibles	0.0	0.1	0.1	0.2	0.3	0.3	0.3	0.3	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.3
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(0.5)	(0.6)	(1.7)	(0.0)	1.4	(0.1)	(0.1)	0.4	(0.1)	(0.4)	0.2	0.7	0.3	(1.2)	0.6	0.6
Non-GAAP provision for income taxes	\$3.1	\$4.2	\$3.0	\$6.9	\$6.5	\$6.4	\$6.9	\$7.9	\$6.3	\$6.7	\$7.2	\$(8.7)	\$5.9	\$4.4	\$5.5	\$3.6

(in millions)	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12
Provision for income taxes, as reported	\$(2.8)	\$(0.3)	\$2.5	\$3.7	\$1.1	\$4.5	\$4.5	\$8.8	\$6.6	\$5.7	\$(2.4)	\$7.2	\$5.1	\$7.7	\$4.6	\$7.3
Stock-based compensation	3.0	1.9	0.4	(1.5)	1.5	1.6	1.3	1.5	1.8	2.1	0.8	2.0	1.5	1.9	2.0	2.2
Amortization of acquisition intangibles	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.4	0.4	1.0	1.0	1.0	0.9	0.9	1.0
Acquisition transaction costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	0.1	0.1	0.1	0.1	0.0	0.1	0.1
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	5.6	0.7	0.4	(0.2)	-	-
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(0.3)	(1.6)	0.4	0.1	(0.3)	(1.8)	(0.2)	0.4	(0.2)	(0.9)	0.4	0.9	(0.1)	(0.9)	0.6	1.0
Non-GAAP provision for income taxes	\$0.2	\$0.3	\$1.6	\$3.6	\$2.6	\$4.6	\$5.9	\$11.1	\$8.6	\$7.3	\$5.5	\$12.0	\$8.1	\$9.4	\$8.1	\$11.6

(in millions)	Q1'13	Q2'13	Q3'13	Q4'13	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
Provision for income taxes, as reported	\$(0.5)	\$4.2	\$5.7	\$7.2	\$5.4	\$7.4	\$(5.6)	\$10.4	\$4.4	\$9.5	\$10.0	\$12.1	\$3.0	\$6.5	\$4.7	\$17.7
Stock-based compensation	1.8	1.9	2.9	3.2	1.8	1.8	2.3	1.5	1.6	1.9	1.9	1.9	2.1	2.0	2.1	1.1
Amortization of acquisition intangibles	1.4	1.3	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.4	(0.2)	(0.2)	(0.9)	(0.9)
Acquisition transaction costs, restructuring charges, and other	0.1	0.2	0.2	0.1	0.1	0.1	0.2	0.3	0.2	0.1	0.1	1.5	1.0	0.2	0.2	0.1
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.6
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	0.3	(0.7)	0.3	(0.4)	(1.7)	(2.2)	(0.5)	0.2	0.8	(1.7)	(2.5)	(1.6)	(1.4)	(1.2)	(1.4)	(1.0)
Non-GAAP provision for income taxes	\$3.1	\$6.9	\$10.2	\$11.4	\$6.9	\$8.3	\$(2.4)	\$13.6	\$8.2	\$11.0	\$10.7	\$15.1	\$4.5	\$7.2	\$4.7	\$17.6

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19	Q1'20	Q2'20	Q3'20	Q4'20	Q1'21	Q2'21	Q3'21
Provision for income taxes, as reported	\$5.0	\$4.2	\$4.7	\$81.0	\$5.3	\$3.9	\$5.2	\$6.9	\$2.8	\$4.2	\$15.8	\$(4.3)	\$39.7	\$4.4	\$0.5	\$10.5	\$(10.0)	\$4.3	\$5.2
Stock-based compensation	1.7	3.3	2.4	2.9	1.7	3.0	1.5	1.7	1.8	3.9	2.1	1.4	1.5	2.9	3.9	0.4	3.3	3.9	2.8
Amortization of acquisition intangibles	0.6	0.6	0.5	0.5	0.2	0.2	0.1	0.2	0.2	0.2	0.2	0.1	0.2	0.1	1.7	0.6	1.0	1.0	0.9
Acquisition transaction costs, restructuring charges, and other	1.1	1.9	0.7	1.8	0.6	1.6	1.8	(0.2)	0.8	1.0	(3.1)	13.5	(34.8)	0.1	0.7	1.6	2.9	0.6	0.2
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Tax reform charges	-	-	-	(69.9)	-	-	1.1	3.1	-	-	(2.8)	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(2.3)	(2.8)	(1.5)	(0.9)	(0.4)	0.6	1.0	1.2	0.9	0.9	1.1	1.1	1.3	1.5	1.2	1.4	1.4	1.2	1.2
Non-GAAP provision for income taxes	\$6.0	\$7.2	\$6.9	\$15.5	\$7.4	\$9.3	\$10.7	\$12.8	\$6.5	\$10.2	\$13.1	\$11.8	\$7.7	\$8.8	\$8.2	\$14.4	\$8.6	\$11.0	\$10.3

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07	Q1'08	Q2'08	Q3'08	Q4'08
Net income, as reported	\$11.1	\$15.0	\$14.4	\$21.0	\$18.6	\$17.0	\$18.7	\$24.4	\$19.0	\$20.8	\$21.5	\$45.7	\$17.6	\$24.7	\$23.2	\$19.3
Stock-based compensation	-	-	-	1.5	3.6	3.5	3.4	3.7	4.5	4.7	4.7	4.7	4.7	4.7	5.1	5.2
Amortization of acquisition intangibles	0.1	0.5	0.6	0.7	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	1.0	1.1	1.1	1.0
Acquisition transaction and integration costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(1.3)	(1.9)	(4.8)	(0.1)	3.9	(0.2)	(0.2)	1.0	(0.2)	(1.3)	0.5	1.9	1.0	(3.4)	1.7	1.6
Income tax effects and adjustments	0.4	0.5	1.5	(0.5)	(2.2)	(0.8)	(0.8)	(1.3)	(0.9)	(0.7)	(1.4)	(2.0)	(1.7)	(0.3)	(2.3)	(1.9)
Non-GAAP net income	\$10.4	\$14.2	\$11.8	\$22.7	\$18.7	\$20.3	\$21.9	\$28.7	\$22.4	\$24.0	\$26.1	\$51.1	\$22.6	\$26.9	\$28.8	\$25.3

(in millions)	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12
Net income, as reported	\$0.3	\$4.4	\$9.9	\$2.4	\$18.4	\$24.6	\$28.1	\$38.0	\$30.5	\$26.5	\$12.7	\$24.3	\$18.6	\$26.4	\$24.3	\$20.7
Stock-based compensation	5.0	5.0	5.2	5.1	4.9	4.5	4.7	4.6	4.6	5.7	6.4	6.6	6.3	7.0	7.2	7.3
Amortization of acquisition intangibles	1.0	1.0	1.0	1.0	0.8	1.0	1.0	1.0	1.1	1.1	3.2	3.1	3.0	2.8	2.8	3.1
Acquisition transaction and integration costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	1.4	0.3	0.4	0.4	0.1	0.2	7.4
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	15.9	1.9	1.3	(0.5)	-	-
Net amortization (capitalization) of internally developed software costs	(1.0)	(4.5)	1.1	0.4	(1.0)	(5.3)	(0.7)	1.2	(0.6)	(2.5)	1.2	2.6	(0.3)	(2.5)	1.7	2.9
Income tax effects and adjustments	(3.0)	(0.6)	(1.1)	1.1	(1.5)	(0.1)	(1.4)	(2.3)	(2.0)	(1.6)	(7.9)	(4.8)	(2.9)	(1.8)	(3.6)	(4.3)
Non-GAAP net income	\$2.5	\$5.4	\$16.1	\$9.9	\$21.7	\$24.8	\$31.8	\$42.6	\$33.5	\$30.6	\$31.8	\$34.2	\$26.4	\$31.6	\$32.7	\$37.1

(in millions)	Q1'13	Q2'13	Q3'13	Q4'13	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
Net income, as reported	\$18.6	\$14.4	\$15.8	\$31.7	\$18.7	\$24.5	\$39.7	\$43.4	\$15.0	\$24.9	\$23.2	\$32.1	\$9.3	\$19.8	\$24.5	\$29.2
Stock-based compensation	7.1	6.9	8.0	6.9	6.6	6.3	6.6	6.3	6.4	6.4	6.4	6.3	6.7	6.7	6.1	6.2
Amortization of acquisition intangibles	4.1	3.9	3.7	3.7	3.7	3.7	3.7	3.6	3.5	3.5	3.5	4.2	4.1	4.1	2.4	2.5
Acquisition transaction and integration costs, restructuring charges, and other	(0.9)	0.5	0.5	0.7	0.3	0.3	0.5	1.1	0.8	0.2	0.4	5.3	3.0	0.5	0.4	0.3
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1.6
Net amortization (capitalization) of internally developed software costs	0.8	(1.9)	0.9	(1.2)	(4.7)	(6.3)	(1.4)	0.7	2.2	(4.8)	(7.1)	(4.7)	(3.9)	(3.4)	(4.1)	(2.9)
Income tax effects and adjustments	(3.5)	(2.6)	(4.6)	(4.2)	(1.5)	(0.9)	(3.2)	(3.2)	(3.7)	(1.5)	(0.7)	(3.1)	(1.5)	(0.7)	0.0	0.1
Non-GAAP net income	\$26.2	\$21.1	\$24.3	\$37.8	\$23.0	\$27.6	\$45.9	\$51.8	\$24.1	\$28.8	\$25.8	\$40.3	\$17.7	\$26.9	\$29.4	\$36.9

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19	Q1'20	Q2'20	Q3'20	Q4'20	Q1'21	Q2'21	Q3'21
Net income, as reported	\$18.1	\$25.2	\$33.4	\$24.3	\$24	\$31.1	\$43.2	\$56.5	\$23.2	\$28.7	\$51.6	\$58.6	\$132.7	\$10.9	\$14.6	\$4.7	\$4.5	\$17.3	\$27.2
Stock-based compensation	6.5	7.3	7.5	7.8	8.2	9.7	9.6	10.1	11.0	13.6	13.4	13.4	12.1	15.2	15.2	15.8	17.2	20.1	18.9
Amortization of acquisition intangibles	2.3	2.3	2.3	2.2	1.5	1.4	1.2	1.3	1.4	1.5	1.5	1.4	1.4	1.3	6.7	7.3	6.8	7.1	7.1
Acquisition transaction and integration costs, restructuring charges, and other	3.3	6.2	2.1	6.0	2.5	5.2	6.5	3.2	3.4	4.1	(15.6)	10.6	(149.6)	4.8	12.0	35.0	14.6	2.4	2.1
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	(1.1)	(3.1)	-	-	2.8	-	-	-	1.3	2.0	0.8	0.7	0.4
Net amortization (capitalization) of internally developed software costs	(6.6)	(8.0)	(4.3)	(2.3)	(1.8)	2.8	4.6	5.5	4.3	4.3	4.3	5.1	5.2	6.0	7.1	5.7	6.6	5.7	5.0
Income tax effects and adjustments	(1.0)	(3.0)	(2.1)	65.6	(2.1)	(5.4)	(5.5)	(5.8)	(3.8)	(6.1)	2.6	(16.1)	32.0	(4.4)	(7.7)	(3.8)	(8.6)	(6.7)	(5.1)
Non-GAAP net income	\$22.6	\$30.1	\$39.0	\$54.9	\$32.5	\$44.8	\$59.6	\$70.9	\$39.6	\$46.2	\$57.7	\$73.1	\$33.7	\$33.8	\$29.9	\$66.6	\$42.0	\$46.8	\$55.5

	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07	Q1'08	Q2'08	Q3'08	Q4'08
Basic earnings per share (EPS), as reported	\$0.09	\$0.13	\$0.12	\$0.18	\$0.11	\$0.14	\$0.16	\$0.20	\$0.16	\$0.17	\$0.18	\$0.38	\$0.15	\$0.21	\$0.20	\$0.16
Stock-based compensation	-	-	-	0.01	0.03	0.03	0.03	0.03	0.03	0.04	0.04	0.04	0.04	0.04	0.04	0.04
Amortization of acquisition intangibles	-	-	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
Acquisition transaction and integration costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(0.01)	(0.02)	(0.04)	-	0.03	-	-	0.01	-	(0.01)	-	0.02	0.01	(0.03)	0.01	0.01
Income tax effects and adjustments	-	-	0.01	-	(0.02)	(0.01)	(0.01)	(0.01)	(0.01)	(0.01)	(0.01)	(0.02)	(0.01)	-	(0.02)	(0.02)
Non-GAAP basic EPS	\$0.09	\$0.12	\$0.10	\$0.19	\$0.16	\$0.17	\$0.18	\$0.24	\$0.19	\$0.20	\$0.22	\$0.43	\$0.19	\$0.23	\$0.24	\$0.22
Basic Weighted Average Shares Outstanding (millions)	118.8	117.5	117.2	117.8	118.6	119.4	119.5	119.7	119.8	119.0	118.8	119.2	118.3	117.7	118.3	117.2

	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12
Basic earnings per share (EPS), as reported	\$0.00	\$0.04	\$0.09	\$0.02	\$0.16	\$0.21	\$0.24	\$0.33	\$0.26	\$0.22	\$0.11	\$0.20	\$0.15	\$0.22	\$0.20	\$0.17
Stock-based compensation	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.05	0.05	0.05	0.05	0.06	0.06	0.06
Amortization of acquisition intangibles	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.03	0.03	0.03	0.02	0.02	0.02
Acquisition transaction and integration costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.06
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	0.01	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(0.01)	(0.04)	0.01	-	(0.01)	(0.04)	(0.01)	0.01	(0.01)	(0.02)	0.01	0.02	-	(0.02)	0.01	0.02
Income tax effects and adjustments	(0.03)	-	(0.01)	0.01	(0.01)	-	(0.01)	(0.02)	(0.02)	(0.01)	(0.07)	(0.04)	(0.02)	(0.01)	(0.03)	(0.03)
Non-GAAP basic EPS	\$0.02	\$0.05	\$0.14	\$0.09	\$0.19	\$0.21	\$0.27	\$0.36	\$0.28	\$0.26	\$0.28	\$0.28	\$0.22	\$0.26	\$0.27	\$0.30
Basic Weighted Average Shares Outstanding (millions)	115.9	116.3	116.5	116.4	116.1	116.9	117.3	117.6	118.7	119.7	120.3	120.6	120.9	121.8	122.4	122.8

	Q1'13	Q2'13	Q3'13	Q4'13	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
Basic earnings per share (EPS), as reported	\$0.15	\$0.12	\$0.13	\$0.25	\$0.15	\$0.19	\$0.31	\$0.34	\$0.12	\$0.19	\$0.18	\$0.25	\$0.07	\$0.15	\$0.19	\$0.23
Stock-based compensation	0.06	0.06	0.06	0.06	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05
Amortization of acquisition intangibles	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.02
Acquisition transaction and integration costs, restructuring charges, and other	(0.01)	-	-	0.01	-	-	-	0.01	0.01	-	-	0.04	0.02	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.01
Net amortization (capitalization) of internally developed software costs	0.01	(0.02)	0.01	(0.01)	(0.04)	(0.05)	(0.01)	0.01	0.02	(0.04)	(0.06)	(0.04)	(0.03)	(0.03)	(0.03)	(0.02)
Income tax effects and adjustments	(0.03)	(0.02)	(0.04)	(0.03)	(0.01)	(0.01)	(0.03)	(0.03)	(0.03)	(0.01)	(0.01)	(0.02)	(0.01)	(0.01)	-	-
Non-GAAP basic EPS	\$0.21	\$0.17	\$0.19	\$0.30	\$0.18	\$0.22	\$0.36	\$0.41	\$0.19	\$0.22	\$0.20	\$0.32	\$0.14	\$0.21	\$0.23	\$0.29
Basic Weighted Average Shares Outstanding (millions)	123.3	124.4	125.0	125.5	126.0	126.9	127.5	127.8	128.0	128.7	127.9	127.3	127.6	128.3	128.8	129.1

	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19	Q1'20	Q2'20	Q3'20	Q4'20	Q1'21	Q2'21	Q3'21
Basic earnings per share (EPS), as reported	\$0.14	\$0.19	\$0.25	\$0.19	\$0.19	\$0.24	\$0.33	\$0.43	\$0.18	\$0.22	\$0.39	\$0.45	\$1.01	\$1.08	\$0.94	\$0.84	\$0.93	\$0.13	\$0.20
Stock-based compensation	0.05	0.03	0.06	0.06	0.06	0.07	0.07	0.08	0.08	0.10	0.10	0.10	0.09	0.12	0.12	0.12	0.13	0.15	0.14
Amortization of acquisition intangibles	0.02	0.01	0.02	0.02	0.01	0.01	-	-	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.05	0.06	0.05	0.05
Acquisition transaction and integration costs, restructuring charges, and other	0.03	0.04	0.02	0.05	0.02	0.04	0.05	0.02	0.03	0.03	(0.12)	0.08	(1.15)	0.04	0.09	0.27	0.11	0.02	0.02
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	(0.01)	(0.02)	-	-	0.02	-	-	-	-	-	0.01	0.01	0.01
Net amortization (capitalization) of internally developed software costs	(0.05)	(0.04)	(0.03)	(0.02)	(0.01)	0.02	0.03	0.04	0.02	0.02	0.02	0.03	0.03	0.04	0.04	0.04	0.05	0.04	0.04
Income tax effects and adjustments	(0.01)	(0.02)	(0.02)	0.50	(0.02)	(0.04)	(0.04)	(0.04)	(0.03)	(0.05)	0.02	(0.12)	0.25	(0.03)	(0.06)	(0.03)	(0.06)	(0.05)	(0.04)
Non-GAAP basic EPS	\$0.17	\$0.23	\$0.30	\$0.42	\$0.25	\$0.34	\$0.45	\$0.53	\$0.30	\$0.35	\$0.44	\$0.56	\$0.26	\$0.26	\$0.23	\$0.51	\$0.32	\$0.35	\$0.42
Basic Weighted Average Shares Outstanding (millions)	129.4	130.2	130.7	130.9	131.1	131.9	132.4	132.6	132.3	132.1	131.4	130.8	130.6	131.0	131.4	131.3	131.5	132.5	133.0

	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07	Q1'08	Q2'08	Q3'08	Q4'08
Diluted earnings per share (EPS), as reported	\$0.09	\$0.12	\$0.12	\$0.17	\$0.10	\$0.14	\$0.15	\$0.20	\$0.16	\$0.17	\$0.18	\$0.38	\$0.15	\$0.21	\$0.19	\$0.16
Stock-based compensation	-	-	-	0.01	0.03	0.03	0.03	0.03	0.03	0.04	0.04	0.04	0.04	0.04	0.04	0.04
Amortization of acquisition intangibles	-	-	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
Acquisition transaction and integration costs, restructuring charges, and other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net amortization (capitalization) of internally developed software costs	(0.01)	(0.02)	(0.04)	-	0.03	-	-	0.01	-	(0.01)	-	0.02	0.01	(0.03)	0.01	0.01
Income tax effects and adjustments	-	-	0.01	-	(0.02)	(0.01)	(0.01)	(0.01)	(0.01)	(0.01)	(0.01)	(0.02)	(0.01)	-	(0.02)	(0.02)
Non-GAAP diluted EPS	\$0.08	\$0.12	\$0.10	\$0.19	\$0.15	\$0.17	\$0.18	\$0.23	\$0.18	\$0.20	\$0.22	\$0.42	\$0.19	\$0.23	\$0.34	\$0.21
Diluted Weighted Average Shares Outstanding (millions)	122.9	120.3	120.9	121.2	122.4	122.5	121.9	122.3	121.8	121.2	121.3	121.7	119.7	119.3	119.8	117.8

	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12
Diluted earnings per share (EPS), as reported	\$0.00	\$0.04	\$0.08	\$0.03	\$0.16	\$0.21	\$0.24	\$0.33	\$0.25	\$0.22	\$0.11	\$0.20	\$0.15	\$0.23	\$0.20	\$0.17
Stock-based compensation	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.05	0.05	0.05	0.05	0.05	0.06	0.06	0.06
Amortization of acquisition intangibles	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.03	0.03	0.03	0.02	0.02	0.02	0.02
Acquisition transaction and integration costs, restructuring charges, and other	-	-	-	-	-	-	-	-	0.01	-	-	-	-	-	-	0.06
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	0.13	0.02	0.01	-	-	-
Net amortization (capitalization) of internally developed software costs	(0.01)	(0.04)	0.01	-	(0.01)	(0.04)	(0.01)	0.01	(0.01)	(0.02)	0.01	0.02	(0.02)	(0.01)	0.01	0.02
Income tax effects and adjustments	(0.03)	-	(0.01)	0.01	(0.01)	-	(0.01)	(0.02)	(0.02)	(0.01)	(0.07)	(0.04)	(0.02)	(0.01)	(0.03)	(0.03)
Non-GAAP diluted EPS	\$0.02	\$0.05	\$0.14	\$0.08	\$0.18	\$0.21	\$0.27	\$0.36	\$0.28	\$0.25	\$0.26	\$0.28	\$0.22	\$0.26	\$0.27	\$0.30
Diluted Weighted Average Shares Outstanding (millions)	116.2	116.7	117.2	117.5	117.7	118.5	118.3	119.0	120.4	121.2	121.1	121.5	122.0	122.8	123.1	123.4

	Q1'13	Q2'13	Q3'13	Q4'13	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
Diluted earnings per share (EPS), as reported	\$0.15	\$0.12	\$0.13	\$0.25	\$0.15	\$0.19	\$0.31	\$0.34	\$0.12	\$0.19	\$0.18	\$0.25	\$0.07	\$0.15	\$0.19	\$0.23
Stock-based compensation	0.06	0.05	0.06	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05
Amortization of acquisition intangibles	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.02
Acquisition transaction and integration costs, restructuring charges, and other	(0.01)	-	-	0.01	-	-	-	-	0.01	0.01	-	0.04	0.02	-	-	-
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.01
Net amortization (capitalization) of internally developed software costs	0.01	(0.02)	0.01	(0.01)	(0.04)	(0.05)	(0.01)	0.01	0.02	(0.04)	(0.05)	(0.04)	(0.03)	(0.03)	(0.03)	(0.02)
Income tax effects and adjustments	(0.03)	(0.02)	(0.04)	(0.03)	(0.01)	(0.01)	(0.03)	(0.03)	(0.03)	(0.01)	(0.01)	(0.02)	(0.01)	(0.01)	-	-
Non-GAAP diluted EPS	\$0.21	\$0.17	\$0.19	\$0.30	\$0.18	\$0.22	\$0.36	\$0.40	\$0.19	\$0.22	\$0.20	\$0.32	\$0.14	\$0.21	\$0.23	\$0.29
Diluted Weighted Average Shares Outstanding (millions)	124.4	125.3	125.6	126.2	126.7	127.5	127.9	128.2	128.7	129.3	128.2	127.8	128.1	128.7	129.0	129.5

	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19	Q1'20	Q2'20	Q3'20	Q4'20	Q1'21	Q2'21	Q3'21
Diluted earnings per share (EPS), as reported	\$0.14	\$0.19	\$0.25	\$0.18	\$0.18	\$0.23	\$0.32	\$0.42	\$0.17	\$0.22	\$0.39	\$0.45	\$1.01	\$0.08	\$0.04	\$0.04	\$0.03	\$0.13	\$0.20
Stock-based compensation	0.05	0.03	0.06	0.06	0.06	0.07	0.07	0.08	0.08	0.10	0.10	0.10	0.09	0.12	0.12	0.12	0.13	0.15	0.14
Amortization of acquisition intangibles	0.02	0.01	0.02	0.02	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.05	0.06	0.05	0.05
Acquisition transaction and integration costs, restructuring charges, and other	0.03	0.04	0.02	0.05	0.02	0.04	0.05	0.02	0.03	0.03	(0.12)	0.08	(1.14)	0.04	0.09	0.27	0.11	0.02	0.02
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	(0.01)	(0.02)	-	-	0.02	-	-	-	0.01	0.01	0.01	0.01	0.01
Net amortization (capitalization) of internally developed software costs	(0.05)	(0.04)	(0.03)	(0.02)	(0.01)	0.02	0.03	0.04	0.03	0.03	0.03	0.04	0.04	0.05	0.05	0.04	0.05	0.04	0.04
Income tax effects and adjustments	(0.01)	(0.02)	(0.02)	0.50	(0.02)	(0.04)	(0.04)	(0.04)	(0.03)	(0.05)	0.02	(0.12)	0.24	(0.03)	(0.06)	(0.03)	(0.06)	(0.05)	(0.04)
Non-GAAP diluted EPS	\$0.17	\$0.23	\$0.30	\$0.42	\$0.25	\$0.34	\$0.45	\$0.53	\$0.30	\$0.35	\$0.44	\$0.56	\$0.26	\$0.26	\$0.23	\$0.51	\$0.32	\$0.35	\$0.42
Diluted Weighted Average Shares Outstanding (millions)	130.1	131.1	131.6	132.1	132.6	133.1	133.2	133.6	133.4	133.0	131.9	131.4	131.4	131.6	131.7	131.7	132.7	133.5	133.7

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07	Q1'08	Q2'08	Q3'08	Q4'08
Net sales, as reported	\$129.7	\$140.8	\$141.6	\$159.7	\$154.8	\$160.1	\$164.1	\$181.5	\$171.6	\$179.5	\$184.4	\$204.8	\$192.9	\$210.5	\$215.0	\$202.1
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Non-GAAP net sales	\$129.7	\$140.8	\$141.6	\$159.7	\$154.8	\$160.1	\$164.1	\$181.5	\$171.6	\$179.5	\$184.4	\$204.8	\$192.9	\$210.5	\$215.0	\$202.1
Non-GAAP Net Income as % of Sales	8.0%	10.1%	8.3%	14.2%	12.1%	12.7%	13.3%	15.8%	13.0%	13.4%	14.2%	25.0%	11.7%	12.8%	13.4%	12.5%

(in millions)	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12
Net sales, as reported	\$157.8	\$152.2	\$165.0	\$201.6	\$191.1	\$211.7	\$220.4	\$250.0	\$237.8	\$253.3	\$255.0	\$278.1	\$261.1	\$292.3	\$290.0	\$300.3
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	\$15.9	\$1.9	\$1.3	\$(0.5)	-	-
Non-GAAP net sales	\$157.8	\$152.2	\$165.0	\$201.6	\$191.1	\$211.7	\$220.4	\$250.0	\$237.8	\$253.3	\$270.9	\$280.0	\$262.4	\$291.8	\$290.0	\$300.3
Non-GAAP Net Income as % of Sales	1.6%	3.5%	9.8%	4.9%	11.3%	11.7%	14.4%	17.0%	14.1%	12.1%	12.5%	12.3%	10.1%	10.8%	11.3%	12.4%

(in millions)	Q1'13	Q2'13	Q3'13	Q4'13	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
Net sales, as reported	\$286.5	\$296.1	\$289.1	\$300.8	\$284.7	\$312.7	\$313.7	\$332.8	\$289.5	\$301.8	\$299.8	\$334.3	\$287.2	\$306.1	\$306.4	\$328.5
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	\$0.9
Non-GAAP net sales	\$286.5	\$296.1	\$289.1	\$300.8	\$284.7	\$312.7	\$313.7	\$332.8	\$289.5	\$301.8	\$299.8	\$334.3	\$287.2	\$306.1	\$306.4	\$329.4
Non-GAAP Net Income as % of Sales	9.1%	7.1%	8.4%	12.6%	8.1%	8.8%	14.6%	15.6%	8.3%	9.5%	8.6%	12.0%	6.2%	8.8%	9.6%	11.2%

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19	Q1'20	Q2'20	Q3'20	Q4'20	Q1'21	Q2'21	Q3'21
Net sales, as reported	\$300.1	\$318.6	\$320.9	\$349.8	\$311.9	\$341.0	\$346.1	\$360.1	\$311.1	\$334.2	\$340.4	\$367.5	\$309.4	\$301.3	\$308.1	\$367.8	\$335.2	\$346.7	\$367.2
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	\$1.3	\$2.0	\$0.8	\$0.7	\$0.4
Non-GAAP net sales	\$300.1	\$318.6	\$320.9	\$349.8	\$311.9	\$341.0	\$346.1	\$360.1	\$311.1	\$334.2	\$340.4	\$367.5	\$309.4	\$301.3	\$309.4	\$369.8	\$336.0	\$347.4	\$367.6
Non-GAAP Net Income as % of Sales	7.5%	9.4%	12.1%	15.7%	10.4%	13.2%	17.2%	19.7%	12.7%	13.8%	17.0%	19.9%	10.9%	11.2%	9.7%	18.1%	12.5%	13.5%	15.1%

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07	Q1'08	Q2'08	Q3'08	Q4'08
Net cash provided by operating activities, as reported	\$14.5	\$20.6	\$31.7	\$21.3	\$14.2	\$21.9	\$35.3	\$26.5	\$30.5	\$39.7	\$43.5	\$33.7	\$27.6	\$40.8	\$37.6	\$35.9
Capital expenditures	(4.5)	(7.5)	(1.3)	(2.1)	(2.7)	(3.8)	(4.4)	(7.7)	(6.2)	(5.5)	(6.4)	(6.8)	(2.2)	(10.2)	(8.7)	(4.7)
Non-GAAP Free cash flow	\$10.0	\$13.1	\$30.4	\$19.2	\$11.5	\$18.1	\$31.0	\$18.8	\$24.3	\$34.2	\$37.1	\$27.0	\$25.4	\$30.6	\$28.9	\$31.2

(in millions)	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12
Net cash provided by operating activities, as reported	\$24.8	\$33.2	\$32.4	\$45.3	\$41.6	\$30.1	\$46.0	\$27.3	\$41.6	\$31.7	\$43.2	\$53.4	\$33.5	\$8.3	\$48.5	\$42.3
Capital expenditures	(3.0)	(4.7)	(4.6)	(8.5)	(5.3)	(4.7)	(4.4)	(14.0)	(9.6)	(13.5)	(17.3)	(14.5)	(9.1)	(19.9)	(23.5)	(36.6)
Non-GAAP Free cash flow	\$21.8	\$28.5	\$27.7	\$36.8	\$36.3	\$25.4	\$41.6	\$13.3	\$32.1	\$18.2	\$25.9	\$38.9	\$24.5	\$(11.6)	\$24.9	\$5.7

(in millions)	Q1'13	Q2'13	Q3'13	Q4'13	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
Net cash provided by operating activities, as reported	\$20.5	\$23.9	\$30.3	\$74.8	\$46.1	\$22.3	\$72.3	\$54.4	\$26.4	\$24.4	\$69.7	\$42.2	\$48.6	\$35.0	\$69.4	\$42.8
Capital expenditures	(19.1)	(14.1)	(7.6)	(7.0)	(12.0)	(10.2)	(8.5)	(14.3)	(10.3)	(10.4)	(7.5)	(5.9)	(9.3)	(11.7)	(13.4)	(10.0)
Non-GAAP Free cash flow	\$1.4	\$9.9	\$42.7	\$67.8	\$34.2	\$12.1	\$63.7	\$40.1	\$16.1	\$14.0	\$62.2	\$36.3	\$39.4	\$23.3	\$56.0	\$32.7

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19	Q1'20	Q2'20	Q3'20	Q4'20	Q1'21	Q2'21	Q3'21
Net cash provided by operating activities, as reported	\$46.7	\$38.1	\$62.7	\$77.0	\$40.0	\$58.9	\$88.5	\$87.2	\$42.1	\$46.5	\$60.6	\$75.2	\$43.6	\$57.9	\$7.3	\$72.0	\$29.8	\$22.5	\$33.7
Capital expenditures	(10.8)	(4.9)	(8.4)	(6.2)	(8.1)	(11.6)	(7.6)	(7.3)	(10.9)	(15.1)	(21.1)	(13.7)	(12.8)	(12.5)	(11.2)	(13.1)	(8.5)	(8.9)	(8.7)
Non-GAAP Free cash flow	\$35.9	\$33.2	\$54.3	\$70.8	\$31.9	\$47.2	\$80.9	\$80.0	\$31.2	\$31.4	\$39.4	\$61.5	\$30.8	\$45.3	\$(3.9)	\$58.9	\$21.4	\$13.6	\$25.0

(in millions)	Q1'05	Q2'05	Q3'05	Q4'05	Q1'06	Q2'06	Q3'06	Q4'06	Q1'07	Q2'07	Q3'07	Q4'07	Q1'08	Q2'08	Q3'08	Q4'08
Net Sales by Region																
America	\$ 61.3	\$ 67.4	\$ 72.5	\$ 74.3	\$ 74.9	\$ 78.3	\$ 80.6	\$ 83.9	\$ 78.0	\$ 88.3	\$ 86.3	\$ 83.4	\$ 83.6	\$ 88.9	\$ 97.0	\$ 86.4
EMEA	\$ 40.2	\$ 45.5	\$ 39.7	\$ 51.8	\$ 47.1	\$ 49.1	\$ 46.4	\$ 60.6	\$ 54.7	\$ 58.9	\$ 56.7	\$ 77.2	\$ 63.0	\$ 76.1	\$ 72.4	\$ 74.0
APAC	\$ 28.3	\$ 27.9	\$ 29.4	\$ 33.6	\$ 32.8	\$ 32.7	\$ 37.0	\$ 36.9	\$ 39.0	\$ 36.7	\$ 41.4	\$ 44.2	\$ 46.3	\$ 45.4	\$ 45.6	\$ 41.7
Total	\$ 129.7	\$ 140.8	\$ 141.6	\$ 159.7	\$ 154.8	\$ 160.1	\$ 164.1	\$ 181.5	\$ 171.6	\$ 183.9	\$ 184.4	\$ 204.8	\$ 192.9	\$ 210.5	\$ 215.0	\$ 202.1

(in millions)	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12
Net Sales by Region																
America	\$ 68.4	\$ 68.1	\$ 75.5	\$ 81.0	\$ 79.2	\$ 90.1	\$ 97.0	\$ 93.6	\$ 97.4	\$ 103.7	\$ 101.4	\$ 120.0	\$ 108.1	\$ 112.8	\$ 117.5	\$ 116.5
EMEA	\$ 52.7	\$ 50.2	\$ 50.3	\$ 74.4	\$ 61.5	\$ 65.9	\$ 66.0	\$ 96.1	\$ 76.4	\$ 84.2	\$ 85.8	\$ 116.1	\$ 82.6	\$ 84.3	\$ 81.8	\$ 96.1
APAC	\$ 36.7	\$ 33.8	\$ 39.3	\$ 46.2	\$ 50.4	\$ 55.7	\$ 57.4	\$ 60.3	\$ 64.1	\$ 65.4	\$ 70.6	\$ 69.8	\$ 71.7	\$ 94.7	\$ 90.6	\$ 87.7
Total	\$ 157.8	\$ 152.2	\$ 165.0	\$ 201.6	\$ 191.1	\$ 211.7	\$ 220.4	\$ 250.0	\$ 237.8	\$ 253.3	\$ 257.8	\$ 305.9	\$ 262.4	\$ 291.8	\$ 290.0	\$ 300.3

(in millions)	Q1'13	Q2'13	Q3'13	Q4'13	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16
Net Sales by Region																
America	\$ 119.7	\$ 112.5	\$ 127.6	\$ 123.7	\$ 115.1	\$ 120.0	\$ 130.3	\$ 130.5	\$ 118.4	\$ 126.6	\$ 126.5	\$ 125.3	\$ 110.9	\$ 114.2	\$ 129.7	\$ 127.2
EMEA	\$ 90.7	\$ 87.7	\$ 88.5	\$ 101.9	\$ 93.5	\$ 95.4	\$ 90.7	\$ 110.6	\$ 88.7	\$ 91.4	\$ 92.6	\$ 113.8	\$ 86.6	\$ 90.2	\$ 87.4	\$ 105.6
APAC	\$ 76.1	\$ 95.9	\$ 73.0	\$ 75.1	\$ 76.0	\$ 96.3	\$ 92.7	\$ 91.6	\$ 82.4	\$ 83.8	\$ 80.7	\$ 95.3	\$ 89.7	\$ 101.6	\$ 89.3	\$ 96.6
Total	\$ 286.5	\$ 296.1	\$ 289.1	\$ 300.8	\$ 284.6	\$ 312.7	\$ 313.7	\$ 332.8	\$ 289.5	\$ 301.8	\$ 299.8	\$ 334.3	\$ 287.2	\$ 306.1	\$ 306.4	\$ 329.4

(in millions)	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19	Q1'20	Q2'20	Q3'20	Q4'20	Q1'21	Q2'21	Q3'21
Net Sales by Region																			
America	\$ 118.4	\$ 121.6	\$ 133.2	\$ 131.3	\$ 119.7	\$ 129.8	\$ 142.9	\$ 145.9	\$ 122.7	\$ 128.9	\$ 143.1	\$ 144.0	\$ 125.0	\$ 121.7	\$ 127.0	\$ 134.7	\$ 126.7	\$ 134.7	\$ 148.9
EMEA	\$ 85.3	\$ 91.4	\$ 85.2	\$ 112.4	\$ 98.4	\$ 104.9	\$ 93.2	\$ 110.0	\$ 91.6	\$ 92.7	\$ 89.7	\$ 102.5	\$ 86.7	\$ 74.7	\$ 78.5	\$ 105.7	\$ 85.5	\$ 89.2	\$ 94.9
APAC	\$ 96.4	\$ 105.5	\$ 102.6	\$ 106.0	\$ 93.7	\$ 106.3	\$ 110.0	\$ 104.2	\$ 96.8	\$ 112.6	\$ 107.6	\$ 121.0	\$ 97.6	\$ 105.0	\$ 102.5	\$ 127.5	\$ 122.9	\$ 122.9	\$ 123.4
Total	\$ 300.1	\$ 318.6	\$ 320.9	\$ 349.8	\$ 311.9	\$ 341.0	\$ 346.1	\$ 360.1	\$ 311.1	\$ 334.2	\$ 340.4	\$ 367.5	\$ 309.4	\$ 301.3	\$ 308.1	\$ 367.8	\$ 335.2	\$ 346.7	\$ 367.2

(in millions)	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Gross profit, as reported	\$422.5	\$490.1	\$558.2	\$613.4	\$506.7	\$673.1	\$783.2	\$863.4	\$867.3	\$925.7	\$908.5	\$915.1	\$961.1	\$1,025.4	\$1,016.3	\$915.6
Stock-based compensation	0.1	0.6	0.9	1.1	1.3	1.3	1.5	1.7	1.7	1.7	1.9	2.2	2.6	3.2	3.5	3.8
Amortization of acquisition intangibles	1.5	2.7	2.7	3.6	3.4	3.5	7.1	8.9	10.7	10.7	10.9	9.3	6.1	3.3	3.3	9.9
Acquisition transaction and integration costs, restructuring charges, and	-	-	-	-	-	-	0.1	(0.0)	0.0	1.3	0.3	1.2	2.1	-	-	1.6
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	17.8	0.8	-	-	-	1.6	-	-	-	3.3
Amortization of internally developed software costs	8.3	6.2	8.7	10.0	8.7	10.1	12.7	13.5	13.4	14.0	17.0	17.5	20.4	25.3	27.1	27.9
Non-GAAP gross profit	\$432.4	\$499.5	\$570.5	\$628.1	\$520.1	\$688.0	\$822.4	\$888.3	\$893.1	\$953.4	\$939.6	\$946.0	\$991.4	\$1,059.2	\$1,050.2	\$962.0
Non-GAAP gross margin	75.6%	75.6%	77.1%	77%	76.9%	78.8%	78.9%	77.6%	76.2%	76.6%	76.7%	77.0%	76.9%	77.9%	77.6%	74.6%
(in millions)	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Operating expenses, as reported	\$344.3	\$402.4	\$456.1	\$517.7	\$460.2	\$544.8	\$670.5	\$746.5	\$768.7	\$780.5	\$771.3	\$795.3	\$815.3	\$852.5	\$868.6	\$875.8
Stock-based compensation	(1.4)	(13.5)	(16.6)	(18.7)	(19.0)	(17.4)	(21.7)	(26.1)	(27.3)	(24.0)	(23.6)	(23.6)	(26.5)	(24.4)	(48.0)	(34.6)
Amortization of acquisition intangibles	(0.5)	(0.5)	(0.5)	(0.6)	(0.5)	(0.4)	(1.1)	(2.0)	(4.0)	(3.4)	(3.3)	(3.7)	(3.0)	(2.2)	(2.1)	(6.2)
Acquisition transaction and integration costs, restructuring charges, and	-	-	-	-	-	-	(2.0)	(8.1)	(0.7)	(0.9)	(1.4)	(1.4)	(16.4)	(14.6)	(29.3)	(59.7)
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Capitalization of internally developed software costs	16.3	1.6	7.8	9.0	12.6	15.8	12.1	11.7	14.8	25.8	31.4	31.9	41.7	14.2	9.0	4.0
Non-GAAP operating expenses	\$358.7	\$389.9	\$446.8	\$507.5	\$453.2	\$542.7	\$657.8	\$721.9	\$751.5	\$778.1	\$774.4	\$798.5	\$811.0	\$815.5	\$798.3	\$759.3
(in millions)	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Operating income, as reported	\$78.2	\$87.7	\$102.1	\$95.7	\$46.5	\$128.3	\$112.7	\$116.9	\$98.6	\$145.2	\$137.2	\$119.7	\$145.8	\$172.9	\$174.5	\$199.6
Stock-based compensation	1.5	14.1	17.5	19.7	20.3	18.8	23.2	27.8	28.9	25.8	25.5	25.8	29.1	37.6	51.4	58.4
Amortization of acquisition intangibles	2.0	3.2	3.2	4.2	3.9	3.9	8.1	11.0	14.7	14.0	14.3	13.1	9.1	5.5	5.4	16.1
Acquisition transaction and integration costs, restructuring charges, and	-	-	-	-	-	-	2.1	8.1	0.7	2.2	6.7	4.3	17.6	17.4	2.5	(98.4)
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	17.8	0.8	-	-	-	1.6	-	-	-	3.3
Net amortization (capitalization) of internally developed software costs	(8.0)	4.6	0.9	1.0	(3.9)	(5.7)	0.7	1.7	(1.4)	(11.8)	(14.4)	(14.4)	(21.2)	11.1	18.0	23.9
Non-GAAP operating income	\$73.7	\$109.6	\$123.7	\$120.6	\$66.8	\$145.3	\$164.7	\$166.4	\$141.6	\$175.3	\$165.3	\$147.5	\$180.4	\$243.7	\$251.8	\$202.8
Non-GAAP operating margin	12.9%	16.6%	16.7%	14.7%	9.9%	16.6%	15.8%	14.5%	12.1%	14.1%	13.5%	12.0%	14.0%	17.9%	18.6%	15.7%
(in millions)	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Income before income taxes, as reported	\$80.7	\$95.3	\$113.4	\$98.1	\$50.2	\$128.1	\$111.1	\$114.8	\$97.2	\$144.0	\$131.3	\$114.6	\$147.4	\$176.4	\$180.5	\$198.8
Stock-based compensation	1.5	14.1	17.5	19.7	20.3	18.8	23.2	27.8	28.9	25.8	25.5	25.8	29.1	37.6	51.4	58.4
Amortization of acquisition intangibles	2.0	3.2	3.2	4.2	3.9	3.9	8.5	11.7	15.5	14.7	14.8	13.1	9.1	5.5	5.8	16.6
Acquisition transaction and integration costs, restructuring charges, and	-	-	-	-	-	-	2.1	8.1	0.7	2.2	6.7	4.3	17.6	17.4	2.5	(97.8)
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	17.8	0.8	-	-	-	1.6	-	-	-	3.3
Net amortization (capitalization) of internally developed software costs	(8.0)	4.6	0.9	1.0	(3.9)	(5.7)	0.7	1.7	(1.4)	(11.8)	(14.4)	(14.4)	(21.2)	11.1	18.0	23.9
Non-GAAP income before income taxes	\$76.2	\$117.2	\$135.0	\$123.0	\$70.5	\$145.1	\$163.5	\$165.0	\$140.9	\$174.8	\$164.0	\$145.0	\$182.0	\$248.0	\$258.2	\$203.1
(in millions)	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Provision for income taxes, as reported	\$19.2	\$22.6	\$6.4	\$13.3	\$33.2	\$19.0	\$17.1	\$24.7	\$16.7	\$17.7	\$36.0	\$31.9	\$95.0	\$21.4	\$18.4	\$55.1
Stock-based compensation	0.4	2.4	3.8	4.6	3.8	6.0	6.8	7.6	9.8	7.4	7.3	7.3	10.3	7.8	9.3	8.7
Amortization of acquisition intangibles	0.5	1.0	0.9	1.1	1.1	1.2	2.7	3.7	5.1	4.8	4.9	(2.2)	2.1	0.7	0.7	2.6
Acquisition transaction and integration costs, restructuring charges, and	-	-	-	-	-	-	0.3	0.3	0.5	0.7	1.8	1.5	5.4	3.7	12.2	(32.4)
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	6.2	0.3	-	-	-	0.6	-	-	-	-
Tax reform charges	-	-	-	-	-	-	-	-	-	-	-	-	(69.9)	4.2	(2.8)	-
Net amortization (capitalization) of internally developed software costs	(2.8)	1.6	0.3	0.3	(1.4)	(2.0)	0.2	0.6	(0.5)	(4.1)	(5.0)	(5.0)	(7.4)	2.3	3.8	5.0
Non-GAAP provision for income taxes	\$17.2	\$27.6	\$11.4	\$19.4	\$36.7	\$24.2	\$33.4	\$37.2	\$31.6	\$26.5	\$45.0	\$34.0	\$35.5	\$40.2	\$41.7	\$39.0
(in millions)	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Net income, as reported	\$61.5	\$72.7	\$107.0	\$84.8	\$17.1	\$109.1	\$94.1	\$90.1	\$80.5	\$126.3	\$95.3	\$82.7	\$52.4	\$155.1	\$162.1	\$143.7
Stock-based compensation	1.5	14.1	17.5	19.7	20.3	18.8	23.2	27.8	28.9	25.8	25.5	25.8	29.1	37.6	51.4	58.4
Amortization of acquisition intangibles	2.0	3.2	3.2	4.2	3.9	3.9	8.5	11.7	15.5	14.7	14.8	13.1	9.1	5.5	5.8	16.6
Acquisition transaction and integration costs, restructuring charges, and	-	-	-	-	-	-	2.1	8.1	0.7	2.2	6.7	4.3	17.6	17.4	2.5	(97.8)
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	17.8	0.8	-	-	-	1.6	-	(4.2)	2.8	3.3
Net amortization (capitalization) of internally developed software costs	(8.0)	4.6	0.9	1.0	(3.9)	(5.7)	0.7	1.7	(1.4)	(11.8)	(14.4)	(14.4)	(21.2)	11.1	18.0	23.9
Income tax effects and adjustments	2.0	(5.0)	(0.0)	(6.1)	(3.5)	(5.2)	(16.3)	(12.5)	(14.9)	(8.8)	(9.0)	(2.1)	59.5	(18.8)	(23.3)	16.1
Non-GAAP net income	\$59.0	\$89.6	\$123.6	\$103.6	\$33.9	\$120.9	\$130.1	\$127.8	\$109.3	\$148.3	\$119.0	\$110.9	\$147	\$207.8	\$216.5	\$164.0
(in millions)	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Basic earnings per share (EPS), as reported	\$0.52	\$0.61	\$0.90	\$0.72	\$0.15	\$0.93	\$0.79	\$0.74	\$0.65	\$0.99	\$0.74	\$0.64	\$0.40	\$1.17	\$1.22	\$1.10
Stock-based compensation	0.01	0.12	0.15	0.17	0.17	0.16	0.19	0.23	0.23	0.20	0.20	0.20	0.22	0.28	0.39	0.45
Amortization of acquisition intangibles	0.02	0.03	0.03	0.04	0.03	0.03	0.07	0.10	0.12	0.12	0.12	0.10	0.07	0.04	0.04	0.13
Acquisition transaction and integration costs, restructuring charges, and	-	-	-	-	-	-	0.02	0.07	0.01	0.02	0.05	0.03	0.14	0.13	0.02	(0.75)
Acquisition-related fair value adjustments and GSA accrual	-	-	-	-	-	-	0.15	0.01	-	-	-	0.01	-	(0.03)	0.02	0.02
Net amortization (capitalization) of internally developed software costs	(0.07)	0.04	0.01	0.01	(0.03)	(0.05)	0.01	0.01	(0.01)	(0.09)	(0.11)	(0.11)	(0.16)	0.08	0.14	0.18
Income tax effects and adjustments	0.02	(0.04)	(0.04)	(0.05)	(0.03)	(0.04)	(0.14)	(0.10)	(0.12)	(0.07)	(0.07)	(0.02)	0.46	(0.14)	(0.18)	0.12
Non-GAAP diluted EPS	\$0.50	\$0.75	\$1.04	\$0.88	\$0.29	\$1.03	\$1.09	\$1.05	\$0.88	\$1.17	\$0.93	\$0.86	\$1.12	\$1.57	\$1.63	\$1.25
Basic Weighted Average Shares Outstanding (in millions)	117.8	119.3	119.2	117.9	116.3	117.0	119.8	122.0	124.6	127.0	128.0	128.5	130.3	132.0	132.7	131.1
(in millions)	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Diluted earnings per share (EPS), as reported	\$0.51	\$0.59	\$0.88	\$0.71	\$0.15	\$0.92	\$0.78	\$0.73	\$0.64	\$0.99	\$0.74	\$0.64	\$0.40	\$1.16	\$1.22	\$1.09
Stock-based compensation, net of tax	0.01	0.12	0.14	0.17	0.17	0.16	0.19	0.23	0.23	0.20	0.20	0.20	0.22	0.28	0.39	0.44
Amortization of acquisition intangibles, net of tax	0.02	0.03	0.03	0.03	0.03	0.03	0.07	0.10	0.12	0.11	0.12	0.10	0.07	0.04	0.04	0.13
Acquisition transaction costs, restructuring charges, and other, net of tax	-	-	-	-	-	-	0.02	0.07	0.01	0.02	0.05	0.03	0.13	0.13	0.02	(0.74)
Acquisition-related fair value adjustments and GSA accrual, net of tax	-	-	-	-	-	-	0.15	0.01	-	-	-	0.01	-	(0.03)	0.02	0.02
Net amortization (capitalization) of internally developed software costs, net	(0.07)	0.04	0.01	0.01	(0.03)	(0.05)	0.01	0.01	(0.01)	(0.09)	(0.11)	(0.11)	(0.16)	0.08	0.14	0.18
Income tax effects and adjustments	0.02	(0.04)	(0.04)	(0.05)	(0.03)	(0										

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
GAAP SG&A¹ as % of Revenue	45%	44%	45%	46%	48%	44%	46%	46%	46%	44%	45%	46%	45%	44%	44%	46%
Stock-based compensation	-0.1%	-1.3%	-1.4%	-1.4%	-1.7%	-1.2%	-1.3%	-1.3%	-1.3%	-1.2%	-1.2%	-1.2%	-1.4%	-1.6%	-2.3%	-2.9%
Amortization of acquisition intangibles	-0.1%	-0.1%	-0.1%	-0.1%	-0.1%	0.0%	-0.1%	-0.2%	-0.2%	-0.1%	-0.2%	-0.2%	-0.2%	-0.2%	-0.1%	-0.5%
Acquisition transaction costs, restructuring charges, and other	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-0.2%	-0.1%	-0.1%	0.0%	-0.1%	0.0%	-1.0%	-0.9%	-1.9%	-4.1%
Non-GAAP SG&A as % of Revenue	45%	42%	43%	44%	47%	43%	44%	44%	44%	43%	43%	44%	43%	41%	40%	39%

(1): Presented as "Sales & Marketing" and "General and Administrative" within the operating expense section of our consolidated statement of income

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
GAAP R&D as % of Revenue	15%	17%	17%	17%	20%	18%	19%	19%	20%	18%	18%	19%	18%	19%	20%	22%
Stock-based compensation	0%	-1%	-1%	-1%	-1%	-1%	-1%	-1%	-1%	-1%	-1%	-1%	-1%	-1%	-1%	-1%
Amortization of acquisition intangibles	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Acquisition transaction costs, restructuring charges, and other	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Capitalization of internally developed software costs	3%	0%	1%	1%	2%	2%	1%	1%	1%	2%	3%	3%	3%	1%	1%	0%
Non-GAAP R&D as % of Revenue	18%	17%	17%	18%	20%	19%	20%	20%	20%	19%	20%	21%	20%	19%	19%	20%